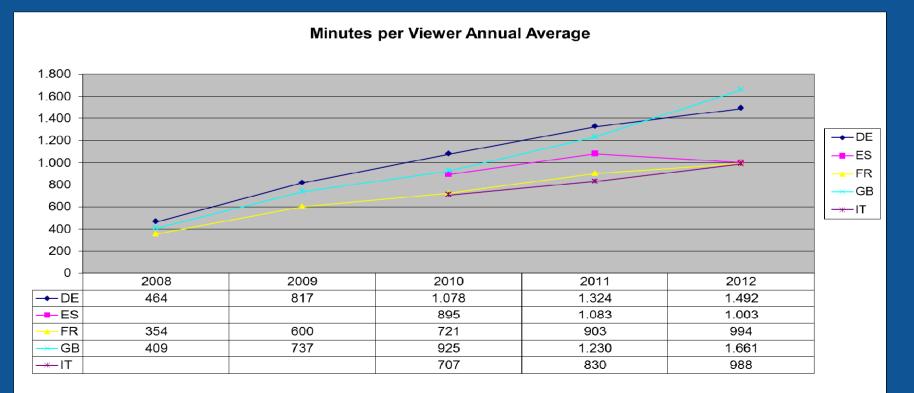


Convergence of Media





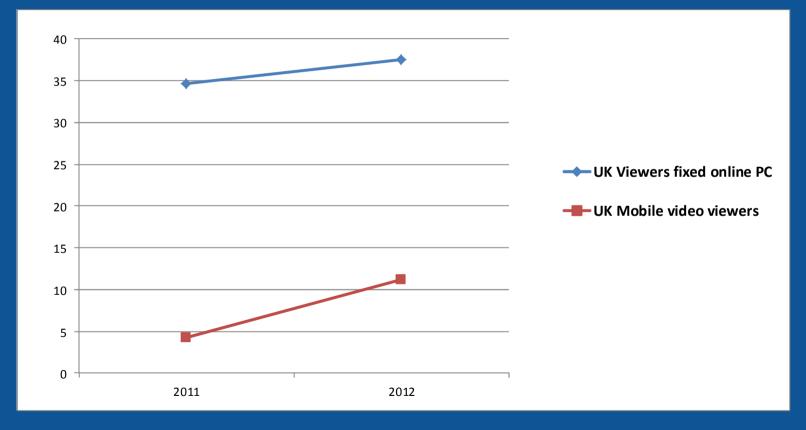
Online audience of streaming video on fixed lines – watching time



Source: comScore - European Audiovisual Observatory



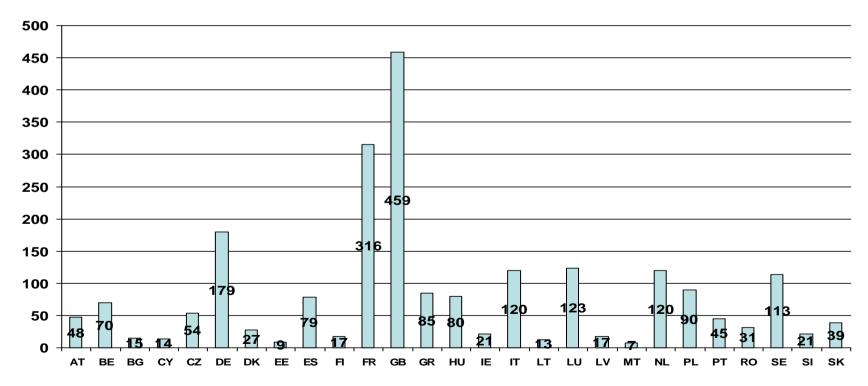
Viewers of mobile video outpaced the growth of viewers on fixed lines – the UK case



Source: comScore



At least 2293 Video on demand services were established in the EU as of end 2012



Source: European Audiovisual Observatory

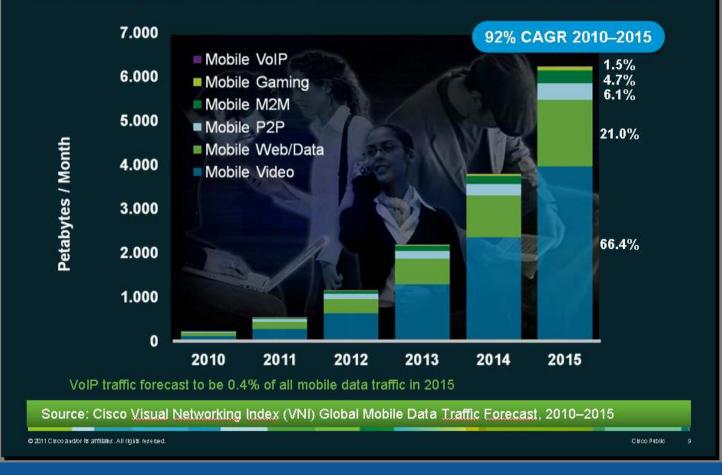


Global Consumer Internet Traffic / Applications Internet Video dominates consumer Internet traffic

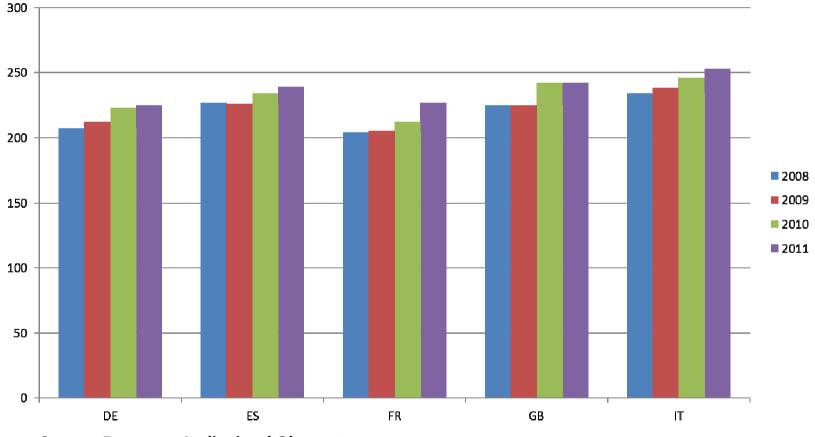




Not Just Fixed: Global Mobile Data Traffic Video to reach more than 50 percent of mobile data traffic by 2011



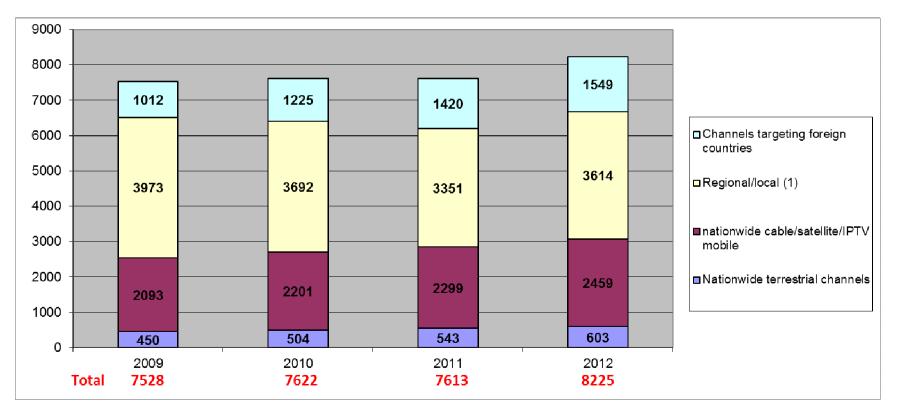
Daily average TV viewing time (minutes)



Source: European Audiovisual Observatory



Number of channels established in the EU (2009-2012)



Source: European Audiovisual Observatory



What convergence really means...

- Traditional broadcast services and over the top content on the same screen (TV set or mobile device)
- Parallel usage of a second screen device
- Connexion between the mobile device and the TV set
- And who knows what the future will bring...



Ingredients for growth are familiar

- Scale Network effects
- Attractive content to attract an overloaded viewer
- Interoperability
- New financing models?
- A regulatory framework that guarantees values





A possible regulatory debate

- More or less regulation?
- Key concepts:
 - Linear vs. non-linear
 - "audiovisual media service"
 - jurisdiction





Another way to see this debate

- What are the values we want to protect?
- What is the best way to achieve it?





Links with the telecom framework

- Spectrum
- Article 31 USD (must-carry rules)
- Article 6(4) Access Directive



